



Reed Training Center

Pre-Licensing Class for Salesperson

Location: Online via Zoom with an Instructor

Time: Evening Class: 6:00 p.m. - 9:00 p.m.

Date: November 23, 2026 - December 30, 2026

In Class: Mondays & Wednesdays **Study:** Tue/Fri/Sat

**NO CLASS
STUDY**

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STUDY**

<u>Monday</u>	<u>Unit</u>	<u>Tuesday</u>	<u>Unit</u>	<u>Wednesday</u>	<u>Unit</u>	<u>Friday/Saturday</u>	<u>Unit</u>
23-Nov	1	Ch 1 - 5	2	Thanksgiving	3	Homework - Ch 1 - 5	4
30-Nov	5	Ch 6 - 7	6	2-Dec	7	Ch 8 - 9	8
7-Dec	9	Ch 10 - 12	10	9-Dec	11	Ch 13 - 14 - MD ch 1-3	12
14-Dec	13	Ch 15 - 17	14	16-Dec	15	Ch 18 - 21 - MD Ch 4-9	16
21-Dec	17	MD Ch 10-14	18	23-Dec	19	Law Handouts	20
28-Dec	21	Law Quiz	22	30-Dec			

Color Code: Green is National Mid-Term Exams and State Mid-Term

Blue is Final Exams - National and State Exams

NOTE: Tue/Fri/Sat - no in class sessions - view recordings

Homework and Study for Exams

COST FOR THE CLASS: \$450.00 - with E-books and Google Drive

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