



Reed Training Center

Pre-Licensing Class for Salesperson

Location: Online via Zoom with an Instructor

Time: Evening Class: 6:00 p.m. - 9:00 p.m.

Date: October 5, 2026 - November 11, 2026

In Class: Mondays & Wednesdays

Study:

Tue/Fri/Sat

Homework/Study

Homework/Study

No Class

No Class

<u>Monday</u>	<u>Unit</u>	<u>Tuesday</u>	<u>Unit</u>	<u>Wednesday</u>	<u>Unit</u>	<u>Friday/Saturday</u>	<u>Unit</u>
5-Oct	1	Ch 1-3	2	7-Oct	3	Ch 4-5 / MD Ch 1-2	4
12-Oct	5	Ch 6-7 / MD Ch 3	6	14-Oct	7	Ch 8-9	8
19-Oct	9	Ch 10-11 / MD Ch 4-7	10	21-Oct	11	Ch 12-14 / MD Ch 8-9	12
26-Oct	13	Ch 15-16	14	28-Oct	15	Ch 17-18 / MD Ch 10-12	16
2-Nov	17	Ch 19-21 / MD Ch 13-14	18	4-Nov	19	Review for Final Exams	20
9-Nov	21	Review for Final Exams	22	11-Nov	23		

Color Code: Green is National Mid-Term Exams and State Mid-Term

Blue is Final Exams - National and State Exams

NOTE: Tue/Fri/Sat - no in class sessions - view recordings

Homework and Study for Exams

COST FOR THE CLASS: \$450.00 - with E-books and Google Drive

Email: ReedTrainingCenter@Gmail.com

Website: www.reedtrainingcenter.com

Phone: 240-293-6393