Reed Training Center

BROKERS - PRINCIPLES AND PRACTICES

LIVE ON-LINE CLASSES via ZOOM

With Google Drive Recordings of Lectures and Diagnostic Exams

TIME: **9:00 a.m.**

MEET: **Tuesday and Friday**

EXAMS: **Wednesday**

STUDY: **Study Time: Weekends**

December 1, 2026 - January 20, 2027

Tuesday	Wednesday	Friday	Weekend	SESSIONS	EXAMS/UNITS
1-Dec				1, 2 & 3	
		4-Dec		4, 5 & 6	
8-Dec				Study for Mid-Term 1	
	9-Dec			Diagnostic 1-3 and MD Law	
		11-Dec		7, 8 & 9	
15-Dec				10, 11 & 12	
		18-Dec		13, 14, & 15	
			Dec 19 & 20	Study for Mid-Term 2	
22-Dec				Business Planning & Policy Procedure	
	23-Dec			Diagnostic 4-5 and MD Law	
		HOLIDAY BREAK			
				Select Project	Implement in your brokerage
29-Dec				16, 17, & 18	
		CELEBRATE NEW YEAR			
5-Jan				19, 20 & 21	

		8-Jan		22, 23 & 24		
			Jan 9 & 10	**Study for Mid-Term 3**		
12-Jan				Work on Business Plan and P&P Manual		
	13-Jan			Diagnostic 6-8 and MD Law		
		15-Jan		Discussion of Management and Finance		
19-Jan				**Study for Final Exam**		
	20-Jan			Final Exams		
	Prepare for Taking the PSI Exam					
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