



Reed Training Center

BROKERS - PRINCIPLES AND PRACTICES

LIVE ON-LINE CLASSES via ZOOM

With Google Drive Recordings of Lectures and Diagnostic Exams

TIME: 9:00 a.m.

MEET: Monday, Wednesday, and Thursday

September 10, 2026 - October 29, 2026

Exam Day

Monday

Wednesday

Thursday

SESSIONS

EXAMS/UNITS

10-Sep

1, 2 & 3

Study for Mid-Term 1

14-Sep

4, 5 & 6

Study for Mid-Term 1

16-Sep

Diagnostic 1-3 and MD Law

17-Sep

Office Work

Business Plan & Policy & Procedure Manual - Google Drive

17-Sep

Select a Project

That relates to how you would implement in your brokerage

21-Sep

7, 8 & 9

24-Sep

10, 11 & 12

28-Sep

13, 14, & 15

1-Oct

Work on Business Plan and P&P Manual

5-Oct

Study for Mid-Term 2

7-Oct

Diagnostic 4-5 and MD Law

8-Oct

16, 17, & 18

12-Oct

19, 20 & 21

15-Oct

22, 23 & 24

19-Oct

Study for Mid-Term 3

21-Oct

Diagnostic 6-8 and MD Law

		22-Oct	Study for Final Exams			
26-Oct			Review for Final Exams			
	28-Oct		Final Exams			
		29-Oct		Prepare for PSI EXAM		
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