



Reed Training Center

Pre-Licensing Class for Salesperson

Location: Online via Zoom with an Instructor

Time: Evening Class: 6:00 p.m. - 9:00 p.m.

Date: September 15, 2026 - October 20, 2026

In Class: Tuesdays and Thursdays **Study:** Wed/Fri/Sat

Homework/Study

Homework/Study

No Class

No Class

<u>Tuesday</u>	<u>Unit</u>	<u>Wednesday</u>	<u>Unit</u>	<u>Thursday</u>	<u>Unit</u>	<u>Friday/Saturday</u>	<u>Unit</u>
15-Sep	1	Ch 1-3	2	17-Sep	3	Ch 4-5 / MD Ch 1-2	4
22-Sep	5	Ch 6-7 / MD Ch 3	6	24-Sep	7	Ch 8-9	8
29-Sep	9	Ch 10-11 / MD Ch 4-7	10	1-Oct	11	Ch 12-14 / MD Ch 8-9	12
6-Oct	13	Ch 15-16	14	8-Oct	15	Ch 17-18 / MD Ch 10-12	16
13-Oct	17	Ch 19-21 / MD Ch 13-14	18	15-Oct	19	Review for Final Exams	20
20-Oct	21						

Color Code: Green is National Mid-Term Exams and State Mid-Term

Blue is Final Exams - National and State Exams

NOTE: Wed/Fri/Sat - no in class sessions - view recordings

Homework and Study for Exams

COST FOR THE CLASS: \$450.00 - with E-books and Google Drive

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